

careerbuilder

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Retail

DIRECTOR OF REGIONAL OPERATIONS In San Luis Obispo, CA

to develop alliances with strategic partners in related but non-competing product lines that will generate incremental income & attract top level managerial talent. Establish systems to monitor impact of alliances and report back to the President and CFO. Direct & coordinate activities of subordinate managerial personnel involved in account maintenance in assigned areas. Interview & hire managers. Maintain performance review records for each manager. Establish SOP's for each managerial & direct subordinate position. Terminate employment of managers whose performance falls below standards. Conduct market research & analyze the potential of new & existing products. Seek out new avenues of distribution & resources required to capitalize. Negotiate Volume Incentive Agreements with strategic partners/retailers. Develop & implement Vendor Marketing Agreements with key accounts. Wage: \$60,000 per/yr, 9am/6pm. Must have Degree in Bus or equivalent and 4 years experience in position.

Send this ad and your resume/letter of qualifications to

Backlog Elimination Center,
Employment & Training Administration,
Division of Foreign Labor Certification,
700 North Pearl St, Suite N-400,
Dallas, TX 75201

Fax: (214) 237-9115

Reference Job Order #500831337
and ETA Case #D-05168-70467

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